



5 Reasons Why QuickBooks Enterprise Solutions is the Right Solution for You.

Enterprise Solutions, designed for growing businesses, is the most powerful QuickBooks product. It has the capabilities and flexibility to meet your business' unique needs as it grows — and it could save you thousands of dollars in up-front and on-going maintenance costs versus comparable systems.*

1. Capacity, Speed, and Users to Scale With You

- Easily scalable from 5 to 30 simultaneous users¹
- Handle hundreds of thousands of inventory items, customers and vendors²
- Will support numbers as high as 99 billion
- Run and use Enterprise Solutions more quickly via Windows Terminal Services³
- Built with a powerful industry standard Sybase 10 SQL database to scale with you and provide improved multi-user performance — including the ability to back up in multi-user mode

2. Enhanced Functionality to Help Make Better Decisions

- Advanced user permissions enable or restrict access to 115+ areas and activities
- Apply and calculate foreign currencies automatically on transactions, such as sales orders, invoices and purchase orders
- Download transactions from your financial institution directly into Enterprise Solutions⁴
- Over 120 built-in reports and the included Intuit Statement Writer⁵ (a \$150 value) to help you create professional financial statements
- Connect multiple locations and remote workers,³ plus use the QuickBooks Instant Messenger to chat with remote workers and perform remote actions⁶
- Easily set up and process EDI transactions with TrueCommerce's EDI solution, a \$795 value included free with Enterprise Solutions⁷
- Advanced inventory tools to track bill of materials, different price levels, inventory items and purchase, stock and sell the same item in different units of measure
- Manage multi-location inventory, serial/lot tracking, schedule production, and utilize bar coding with Intuit Warehouse Management ES⁸
- Track and manage your workers and their work with Intuit Field Service Management ES⁸

3. Flexible to Work the Way You Want

- Customize QuickBooks reports, invoices and estimates to your needs
- Add and track information by creating up to 30 custom fields, with new data formats and format validation.
- Edit quantity and item assembly components, and print with the click of a button.
- Retrieve your QuickBooks data with ODBC compliant applications such as Microsoft® Access and Excel to see data just the way you want — build custom reports, link your various business applications and build custom queries or tools⁹
- The flexibility to use Linux as your database server operating system

4. Expandable and Customizable to Your Exact Needs

- A comprehensive selection of optional tools and applications to meet almost any business or accounting need — add exactly the capabilities your company needs, and no more
- Expand your capabilities with included EDI integration by TrueCommerce, CRM, manufacturing, and many other key areas with QuickBooks-compatible software solutions¹⁰
- Comes with free license of each of our applications which are designed applications designed to help you streamline your key tasks around Field Service Management and Warehouse Management⁸
- 3rd party developers can even create custom design applications that work with Enterprise Solutions¹⁰

5. Fraction of the Cost of Competitive Multi-user Systems

- QuickBooks Enterprise Solutions costs \$5,000 for a 10-user license — competitive multi-user systems can cost \$20,000–\$40,000
- Includes the Full Service Plan with unlimited technical support, free product upgrades¹², free data recovery services, and up to 10 GB of online back-up¹¹

We offer a range of custom QuickBooks training solutions for you to get the most out of your accounting software.

Save Tens of Thousands of Dollars!

Compare the total cost of using other software vs. QuickBooks Enterprise Solutions:

	QuickBooks Enterprise Solutions 10.0	Alternative Multi-User Systems*
COST COMPARISON		
10-user software license	\$5,000	\$20,000 - \$40,000
Implementation		
Professional services fees	Optional**	\$16,000 - \$50,000
Training		
Included with license	\$0	\$8,000 - \$20,000 (under Full Service Plan)
Support¹¹		
Unlimited technical support —	\$0	Plan components vary
Access to expert on first call	Yes	No
Annual maintenance fees (upgrades)	\$1,300	\$3,500 - \$21,000
TOTAL 3-YEAR COST OF OWNERSHIP	\$7,600	\$90,000 - \$150,000
FEATURES		
Audit trail	✓	✓
Customizable user permissions	✓	✓
Double-entry accounting	✓	✓
Reporting across multi-locations and departments	✓	✓
Integration with other business applications ⁹	✓	✓

* Study conducted in November, 2008. Pricing analysis based on public information and information provided by accounting software industry professionals for installation supporting 10 users and including core accounting applications for four popular mid-market accounting solutions (excluding Sage Peachtree and DacEasy). In some cases the costs are best estimates based on a wide range of source data. Customers should conduct their own price research before making any purchase decision.

** Local Intuit Solution Providers are also available in select areas for additional help with your purchase, implementation, training and/or support needs. Professional services fees may apply. For help in finding an Intuit Solution Provider in your area, please see www.qbes.com/localhelp.

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Already Using QuickBooks?

Enterprise Solutions has everything from QuickBooks Premier but it's designed specifically for growing businesses.

	Premier Edition 2010	Enterprise Solutions 10.0
Number of simultaneous users	Up to 5	Up to 30 ¹
"Always-on" Audit Tracking	✓	✓
Customize prices with up to 100 price levels	✓	✓
Track back orders and sales orders	✓	✓
Build and track assemblies	✓	✓
Multi-currency functionality	✓	✓
Handle hundreds of thousands of inventory items, customers and vendors ²		✓
Advanced user access permissions to over 115 areas and activities		✓
Includes a 1 year Full Service Plan with unlimited technical support, free product upgrades, ¹² data protection services, free training tools, and 10 GB of online back-up ¹¹		✓
Install Enterprise Solutions on a Windows Terminal Server for faster use ³		✓
Combine reports from multiple company files ¹³		✓
Add and track information by creating up to 30 custom fields		✓
Intuit Statement Writer ⁵		✓
Fixed Asset Manager		✓
Edit inventory items in multi-user mode		✓
Set up and process EDI transactions with the included TrueCommerce EDI solution, a \$795 value ⁷		✓
Access QuickBooks data with ODBC compliant applications including Crystal Reports, Microsoft [®] Access and Excel ⁹		✓
Includes one free license of: Field Service Management ES & Warehouse Management ES ⁸		✓
Run your database server on a Linux operating system		✓

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- Requires purchase of additional licenses, sold separately in 5-user increments. All users must be on the same-version of QuickBooks to access the same company file.
- Enterprise Solutions allows you to add up to one million names (e.g. customers, vendors, employees) and up to one million items (e.g. inventory, non-inventory, and service items). Some performance degradation is likely as your lists approach these size thresholds.
- Additional fees may apply. Requires Microsoft Windows Server 2003, XP Pro, or Windows server 2008. For multiple remote users, Windows Terminal Services Client Access license required for each user.
- Online services vary by participating financial institutions or other parties and may be subject to application approval, additional terms, conditions and fees.
- Included with purchase of Enterprise Solutions 10.0. With Windows XP or Vista, Adobe Acrobat 5 or greater required; with Windows 7, Adobe Acrobat 9 required.
- You must be logged into the company file to use QuickBooks Messenger.
- One user license for TrueCommerce Transaction Manager is provided at no charge with QuickBooks Enterprise Solutions. Monthly service charges still apply. The TrueCommerce Transaction Manager license includes a Business System Plug-in that provides integration to Enterprise Solutions for inbound purchase orders and outbound invoices, and one Electronic Partner Plug-in for transacting business with one trading partner.

Industry-specific editions include features designed for YOUR business.

Manufacturers and Wholesalers Edition

- More than 11 manufacturing and wholesale-specific reports
- Unit of Measure Conversion translates inventory between different units of measure to avoid errors when an item is ordered in one unit of measure and sold in another
- Track status of inventory items with one click
- Manage multi-location inventory and do serial/lot tracking with Warehouse Management ES⁸
- Build and track assembled items — including material and non-material costs
- Edit quantity and item assembly components, and print with the click of a button
- Create up to 100 price levels for your item and customers
- Track back orders, sales orders, purchase orders and print pick lists and packing slips

Contractor Edition

- 18 job cost reports, 9 contractor-specific reports
- Job Costing Center: summary of job costs and profits
- Alerts notify you when subcontractor's liability insurance and Workmans' Comp expire

Nonprofit Edition

- Statement of Functional Expense Report (Form 990), plus 8 nonprofit-specific reports, donors/grants, budget by programs
- Donation, Pledge, and Thank-You forms
- Track donors and contributions with customized reports such as the new Donor Contribution Summary report and Donors/Grants report

Professional Services Edition

- 17 professional services-specific reports, including 6 project cost reports
- Proposal and invoice templates

Retail Edition

- 10 retail-specific reports, such as Customer Payment by Type of Payment Report
- Work Order Form and Daily Sales Form

Accountant Edition

- Works with all Enterprise Solutions desktop files including the industry-specific editions
- Create professional financial statements with the included Intuit Statement Writer
- Unlimited customization of financial statements
- Includes all features and reports from QuickBooks Pro, and Premier industry-specific editions

8. One seat of Field Service Management ES and one seat of Warehouse Management ES are included with your annual subscription to the QuickBooks Enterprise Solutions Full Service Plan.

9. Applications sold separately.

10. Business software applications sold separately. For a complete list of software that works with QuickBooks Enterprise Solutions, visit www.qbes.com/integratedsolutions.

11. The Full Service Plan is good for 12 months from your QuickBooks Enterprise Solutions purchase date or Full Service Plan renewal date. The Intuit support team is available weekdays from 4 A.M. - 7 P.M. Pacific time. Intuit reserves the right to limit each telephone contact to one hour and to one incident. Support availability subject to occasional downtime for systems and server maintenance, company events, observed U.S. holidays, and events beyond our controls. Terms, conditions, pricing, service offerings, and availability of the Full Service Plan are subject to change at any time without notice. U.S. only. See terms and conditions at www.qbes.com/terms.

12. Free Product Upgrades — Receive a year's worth of upgrades available through Full Service Plan (offer good for 12 months from date of plan purchase).

13. Requires Microsoft Word 2000, 2002, 2003, or 2007, sold separately. Excel integration requires Microsoft Excel 2000, 2002, 2003, or 2007, sold separately. All QuickBooks data files must be generated by the same version of QuickBooks Enterprise Solutions.